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ORIGINAL

Landmark Industries Inc. P.O. Box 4731 Elkhart, IN 46515 May 23, 1985

01-22-NIB-1873

Administrator National Highway Traffic Safety Administration 400 Seventh Street, S.W. Washington, D.C. 20590

Attention: VIN Coordinator

Dear Sir:

Enclosed you will find the unique identifier for each Make and Series of Vehicle, along with the information necessary to decipher the characters found on Landmark Industries Inc. Vehicle Identification Number.

Example

15VCS191 F1000001

CHARACTER #4 (Make)	C = Camper (Tent Camper) T = Truck Camper
CHARACTER #5 (Series)	S = Standard Series D = Deluxe Series
CHARACTER #6 & #7 (Length)	07 = 7 Foot Overall Length 08 = 8 Foot Overall Length 15 = 15 Foot Overall Length 17 = 17 " " " 19 = 19 " " " 21 = 21 " " "
CHARACTER #8 (Number of Axles)	<pre>l = Single Axle 2 = Tandem Axle 0 = No Axle</pre>
CHARACTER #11	l = Elkhart, Indiana

Landmark is a manufacturer of Pop-up Truck Campers and Tent Campers.

Sincerely,

Karey Aenis President