

01-022-N11B-7853



FLOE INTERNATIONAL, INC.

HIGHWAY 65 NORTH, HC4, BOX 131
MCGREGOR, MINNESOTA 55760-9514
Phone: 218/ 426-3563
Fax: 218/ 426-4355

New Address:
48473 State Hwy 65
McGregor, MN 55760

August 16, 2000

ORIGINAL

National Highway Traffic Safety Administration
Attention: VIN Coordinator, NRM-15, Room 5307A
400 - 7th Street S.W.
Washington, DC 20590

2 pg

Dear VIN Coordinator:

This letter is to describe the codes contained in our new VIN scheme, in accordance with 49 CFR part 565, for the trailers we manufacture.

Section One:

<u>VIN Position</u>	=	<u>Code</u>
1		4
2		L
3		4

WMI code assigned by SAE/Warrendale, PA

Section Two:

<u>VIN Position</u>	<u>Code</u>
4 - Type of Trailer	T = Utility with tilt bed R = Utility with ramp E = Enclosed Utility B = Boat C = Custom Heavy Duty Utility
5 - Series or Body Type	1 = Pro 96" wide 2 = Pro 102" wide 3 = Pro 54" wide 4 = 60" - 70" wide 5 = 71" - 80" wide

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<u>VIN Position</u>	<u>Code</u>
6 & 7 – Length of Trailer	08 = 08 feet
	10 = 10 feet
	12 = 12 feet
	14 = 14 feet
	18 = 18 feet
	20 = 20 feet
	26 = 26 feet
28 = 28 feet	

<u>VIN Position</u>	<u>Code</u>
8 – Number of Axles	1 = Single axle
	2 = Tandem axle
	3 = Tri axle

Section Three:

VIN Position 9 - Check digit as specified in 49 CFR part 565.4

Section Four:

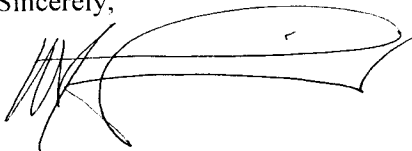
VIN Position 10 - Model year as specified in 49 CFR part 565.4

<u>VIN Position</u>	<u>Code</u>
11 – Plant of Manufacture	M = McGregor, MN
	H = Hoyt Lakes, MN

VIN Positions 12 through 17 - Sequential production number assigned by Floe International, Inc. at date of manufacture.

If you should have any further questions on our designations, please contact the undersigned.

Sincerely,



Bill Fournier
C.O.O./C.F.O.

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