Fleetwood Folding Trailers, Inc. 258 Beacon Street, P.O. Box 111 Somerset, Pennsylvania 15501 (814) 445-9661 FAX (814) 443-7320

01-022-11118-7958

DESIGNATES

FLEETWOOD:

National Highway Administrator Traffic Safety Administration 400 Seventh Street SW Washington, D.C. 20590

CHARACTER

ORIGINAL September 28, 2000

Attn: VIN Coordinator

In approximately 60 days, we will begin producing a line of recreational vehicles commonly referred to as travel trailers. We will begin using a new VIN as follows:

FLEETWOOD FOLDING TRAILERS, INC. TRAVEL TRAILER VIN

	CHARACTER	DESIGNATES
1	Manufacturer Identification (Country)	Always 4 indicates USA
2	Manufacturer Identification	Always <u>C</u> indicates Fleetwood Folding Trailers, Inc.
3	Manufacturer Product Designation (Series)	T - Caravan
4	Body Type	1 indicates Standard Travel Trailer
5 & 6	Model Designation	Example: 01 = Caravan 02 = Caravan with slide-out
7	Overall Length	L = 24 ft 26 ft.
8	Number of Axles	Always 2 indicating two axles
9	Check Digit	(Calculated)
10	Model Year	i.e., 1 = 2001, 2 = 2002
11 & 12	Plant of Manufacturer	Always <u>72</u> indicates Somerset, PA plant
13-17	Sequential Five Digit Serial Number	Will begin with 00001 thru 99,999, then begin over.

Sample VIN: 4CT 101L2 X 1 72 00001

Additionally, please note update to our current VIN for our line of folding camping trailers. The changes are:

Under (3) Series:

A = Grand Tour

now

A = open/not used

and

P = Pioneer

now

P = Grand Tour

Also, the model designations (5 & 6) has been updated to reflect current models.

FLEETWOOD FOLDING TRAILERS, INC

VIN

<u>CHARACTER</u> <u>DESIGNATES</u>

1 Manufacturer Identification (Country) Always 4 indicates USA

2 Manufacturer Identification Always C indicates Fle

Manufacturer Identification Always <u>C</u> indicates Fleetwood Folding Trailers, Inc.

3 Manufacturer Product Designation
(Series) A - Open
N - Open

B - Open P - Grand Tour
C - Colorado S - Open
E - Destiny T - Caravan
F - Four U - Open
Seasons V - Open
G - Open W - Open
J - Open X - Open

J - Open X - Open K - Open Y - Open

L - Open M - Open

Continued

CHARACTER

DESIGNATES

4 Bo	dy Type	Always <u>6</u> indicates Folding Camping Trailer
5 & 6 Mc	odel Designation	Example: 51 = Mesa 60 = Fairview 61 = Timberlake 70 = Redwood 75 = Taos 76 = Sedona 78 = Bayside 81 = Utah 88 = Sea Pine 89 = Santa Fe 91 = Sun Valley 92 = Tacoma 94 = Westlake 95 = Niagara 96 = Cheyenne
7	Overall Length	C = 8 ft - 10 ft D = 10 ft - 12 ft E = 12 ft - 14 ft F = 14 ft - 16 ft G = 16 ft - 18 ft
8	Number of Axles	Always 1 indicates one axle
9	Check Digit	
10	Model Year	i.e., P - 1993, R = 1994, etc.
11 & 12	Plant of Manufacturer	Always <u>72</u> indicates Somerset, PA plant
13	Sequential Five Digit Serial Number	Will begin with 00001 and continue through 99,999, then begin over.

If you need further information, please call: (814) 443-7216.

Ken Topka Project Manager