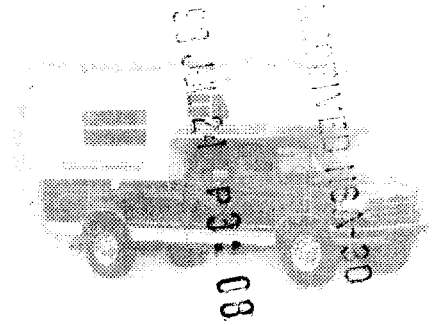


01-022-N11B-8108



July 20, 1998

ORIGINAL



3 pgs

Administrator - N.H.T.S.A.
400 Seventh Street S.W.
Washington, D.C. 20590

Attention: V.I.N. Co-ordinator

To whom it may concern,



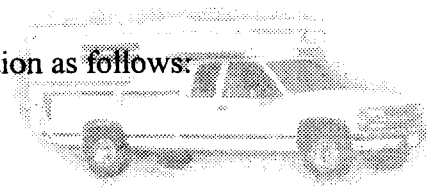
We are using the SAE Recreation Trailer Vehicle Identification System for our VIN numbers.

We have assigned the WMI code of 1S4 by the SAE to identify Sun-Lite, Inc.

The type of trailer is identified by a number in the fourth character position as follows:

- "2" identifies travel trailers
- "3" identifies fifth wheels

The axle configuration is identified by a number in the fifth character position as follows:

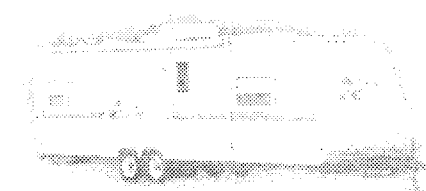


- "2" identifies two axle construction

The length of the trailer is identified by a letter in the sixth character position as follows:

The letter "A" identifies less than 6 ft.

- "B" " 6 ft. to less than 8 ft.
- "C" " 8 ft. to less than 10 ft.
- "D" " 10 ft. to less than 12 ft.
- "E" " 12 ft. to less than 14 ft.
- "F" " 14 ft. to less than 16 ft.
- "G" " 16 ft. to less than 18 ft.
- "H" " 18 ft. to less than 20 ft.
- "J" " 20 ft. to less than 22 ft.
- "K" " 22 ft. to less than 24 ft.
- "L" " 24 ft. to less than 26 ft.
- "M" " 26 ft. to less than 28 ft.
- "N" " 28 ft. to less than 30 ft.



The seventh and eighth character identifies the model of the trailer / fifth wheel as follows:

Sun-Lite 190 series	“57”
“ 210 “	”56”
“ 245 “	”64”
“ 250 “	”58”
“ 260 “	”62”
“ 275 “	”63”
“ 523 “	”60”
“ 525 “	”61”

Apache 19 series	“10”
“ 21 “	”11”
“ 245 “	”17”
“ 25 “	”12”
“ 26 “	”13”
“ 275 “	”14”
“ 523 “	”15”
“ 525 “	”16”

The ninth character is the check digit. The tenth character identifies the trailer model year as follows:

Year	Code
1981	B
1982	C
1983	D
1984	E
1985	F
1986	G
1987	H
1988	J
1989	K
1990	L
1991	M
1992	N
1993	P
1994	R
1995	S
1996	T
1997	V
1998	W

0002

Page #3

Year	Code
1999	X
2000	Y
2001	Z

The eleventh character identifies the plant of manufacture as follows:

The number 3 identifies the Sun-Lite travel trailer / fifth wheel plant in Elkhart, IN.

The twelfth through the seventeenth character identifies the production sequence.

The above change will be effective as of production in August 1998 and will start with production sequence number 007931.

If you have any questions, please call me.

Sincerely,



Thomas L. Deane
President

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