

01-022-~~N11B~~-8685
Stiles Trailer Company

ORIGINAL

2589 North Prospect Ave
Milwaukee, WI 53211

VIN Legend

The following chart identifies the VIN sections and positions which are defined more thoroughly below:

Section	MFG Indent.			Vehicle Attributes					√	Model Year	Plant	Sequential Manufacturing Number					
	1	2	3	4	5	6	7	8				9	10	11	12	13	14
Position	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17

Section

1. Manufacturer Identification (Positions 1-3)- As confirmed in a fax dated April 17, 2002, Cathy Douds of the Society of Automotive Engineers (SAE) assigned Stiles the 3-digit manufacturer identification of **5KR**.
2. Vehicle Attributes (Positions 4-8)- Stiles will adopt SAE's suggested trailer manufacturers encoding system to describe vehicle attributes.
 - a. Position 4- Type of Trailer. Stiles currently manufactures 3 types of trailers to be encoded as follows:
 - i. Utility Trailers/ Bumper Pull= 1
 - ii. Snowmobile Trailers (wheels/axel under chassis)/ Bumper Pull = 2
 - iii. Car Haulers/ Bumper Pull = 3
 - b. Position 5- Body Type. Stiles will identify body type based on trailer side construction to be encoded as follows:
 - i. Flatbed= 1
 - ii. Wood Stake Bed= 2
 - iii. Steel Rail Sides= 3
 - iv. Steel Rail Sides/ Steel Mesh Walls= 4
 - c. Position 6 and 7 (Length)- Stiles will identify overall length rounded to the nearest whole foot adhering to the convention of measurement from the center of the pull ball to the rearmost portion of the trailer. Position 6 will represent the tens digit and Position 7 will represent the ones digit.
 - d. Position 8- Number of Axles.
3. Check Digit (Position 9)- Stiles will conform to the check digit convention as required by §565.6 (c).
4. Model Year (Position 10)- Stiles will conform to the model year convention as required by §565.6 (d).
5. Plant of MFG (Position 11)- Stiles will identify plant of MFG to be encoded as follows:
 - a. 5713 Chicken Shack Road Oconto, Wisconsin 54153= 1
6. Sequential Manufacturing Number (Positions 12-17)- Stiles will identify the sequential manufacturing number in Positions 12-17 using "0" as a place filler for all positions unnecessary to identify the unit number. With each newly manufactured trailer, Stiles will continue to build upon current Sequential Manufacturing Number and will not revert to a Sequential Manufacturing Number of "000001" with a change in Model Year (Position 10).

JWP

Stiles is aware of its responsibility to amend information contained herein as required by §565.7(c). Thank you for your help.

Sincerely,
Stiles Trailer Company

JW
Justin W. Winslow
President

Sample VIN Calculation

Section	MFG Indent.			Vehicle Attributes					√	Model Year	Plant	Sequential Manufacturing Number					
	1	2	3	4	5	6	7	8				9	10	11	12	13	14
VIN	5	K	R	1	3	1	2	1	7	2	1	0	0	0	0	0	1
Assnd Val.	5	2	9	1	3	1	2	1		2	1	0	0	0	0	0	1
Wt. Factor	8	7	6	5	4	3	2	10		9	8	7	6	5	4	3	2
Product	40	14	45	5	12	3	4	10		18	8	0	0	0	0	0	2

Sum= 161

161÷11= 14 7/11 Remainder of 7 is Check Digit

Sample Certification Label

Certification Label					
Manufactured By:		Stiles Trailer Company	n USA		
Date:		5/6/02			
GVWR:		1590 KG (3500 LB)			
GAWR:		1590 KG (3500 LB)			
Tires:		ST205/75D15(C)			
Rims:		15x5JJ			
Cold Inf. Pressure:		350 KPA (50 PSI)			
This vehicle conforms to all applicable Federal motor vehicle safety standards in effect on the date of manufacture shown above.					
Vehicle ID#:		5KR1312172100001			
Vehicle Type:		Trailer			