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NORTRAIL Products Co., Inc. • P.O. Box 777, 34-36 Berry Street • Norwich, N.Y. 13815 • 607-334-8438

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ORIGINAL

August 30, 1983

9/13/83  
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Administrator  
National Highway Traffic Safety Administration  
400 Seventh St., S.W.  
Washington, D.C. 20590  
Attention: VIN Coordinator

Dear Mr. Erickson:

In accordance with Standard 115, Section 565.5, we are submitting the necessary information for decoding the VIN's used on our Swiv-L-Fold luggage trailers. The first section consists of the code assigned by the SAE, which is: 1BP. The second section is coded as follows:

Character 4-	Type of trailer; folding -	F
"	5- Series name; Swiv-L-Fold-	S
"	6&7- Length of body in inches-	36
"	8- Number of axles -	1

Section 4 will read as follows:

Character 10-	Year of manufacture, 1983 -	D
"	11- Plant location in Norwich, NY-	1
"	12-17- Serial number, beginning -	000001

Following the scheme and using the calculations for determining the check digit as outlined in Paragraph 565.4, the VIN for our first trailer would be: 1BPFS3613D1000001, followed by 1BPFS3615D000002, etc.

Sincerely,

*Robert E. Hammons*  
Robert E. Hammons  
President

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