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ORIGINAL

1507 Taylor St.
Winnsboro, La. 71295
June 27, 1985

Administrator
National Highway & Safety Administration
400 Seventh St. S.W.
Washington, D. C. 20590

Attn: VIN Coordinator

01-22-N11B-1986

Dear Sir or Madam:

This is to report that this company intends to manufacture boat trailers under the World Manufacturer Identifier Code 15U, as assigned by the Society of Automotive Engineers, Inc. We will produce in excess of 500 units annually. Also included in this letter is information that you may use to decipher the seventeen digit vehicle identification number (VIN) as it will be displayed by this company.

The first section of the VIN will consist of the three (3) characters of the WMI.

The second section of the VIN, i.e. characters four (4) through eight (8), will indicate trailer characteristics as follows:

fourth (4th) character, type of trailer, "A" designates boat trailer.

fifth (5th) character, series, "1" designates Class 1, GVWR less than 2000 lbs.

2000-3499 lbs.

"2" designates Class 2, GVWR

3500-5000lbs.

"3" designates Class 3, GVWR

sixth (6th) and seventh (7th) characters, trailer length, indicates trailer length to nearest foot.

eight (8th) character, axle configuration, "1" designates single axle.

"2" designates double

axle.

The ninth (9th) digit of the VIN will be the check digit required and computed as per MVSS115S5.

The third section, i.e. characters ten (10) through seventeen (17) of the VIN, will indicate manufacturing information as follows:

tenth (10th) character, vehicle model year, designated alphabetically as per Table II of MVSS115S4.

eleventh (11th) character, plant of manufacture, "A" designates our only facility located in Winnsboro, Louisiana.

twelveth (12th) through fourteenth (14th) character, model designation, and three (3) digit group which will indicate the trailer model.

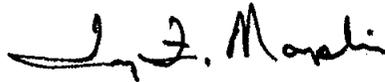
fifteenth (15th) through seventeenth (17th) characters, sequence number, will be assigned in sequence of production for each model.

Attached is an example of the VIN as it will appear. Also shown in the example is the calculation of the check digit for the VIN.

Should you need to call, the telephone number for this company is 318-435-6383.

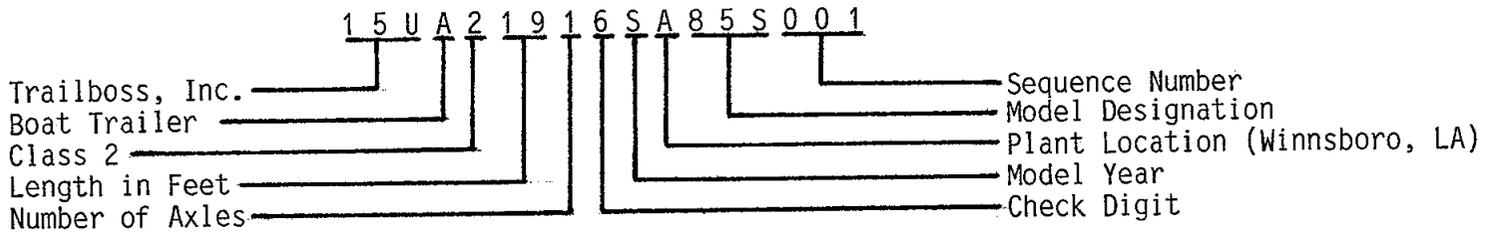
Thank you for your attention in this.

Yours truly,
TRAILBOSS, INC.



Tommy F. Morphis
Vice-President

EXAMPLE VIN & CHECK CALCULATION



VIN	1	5	U	A	2	1	9	1	(6)	5	A	8	5	S	0	0	1
Value	1	5	4	1	2	1	9	1	0	2	1	8	5	2	0	0	1
Multiplier	8	7	6	5	4	3	2	10	0	9	8	7	6	5	4	3	2
Products	8	35	24	5	8	3	18	10	0	18	8	56	30	10	0	00	2

Sum of Products ÷ 11 = 235 ÷ 11 = 21.36

Check Digit = 6 = Last digit of last calculation when rounded to two decimal places.