

01-22-N11B-2423

B 10/15/86 pdg

Sales Marketing Enterprises, Inc.

4 Cottonwood Dr.
Glen Mills, PA. 19342

October 3, 1986

Administrator
National Highway Traffic Safety Administration
400 Seventh St. SW
Washington, DC 20590
Attention: VIN Coordinator

1 pg.

360105 10:52

10/3/86

Dear Sir:

Enclosed is a sample VIN for your files as required by your directive.

<u>Character</u>	<u>Actual VIN</u>	<u>Explanation</u>
1.	1	WMI provided by SAE
2.	S	Century Products Co. PO Box 1266
3.	9	Meadville, PA 16335
4.	F	Flatbed
5.	S	Standard
6.	1	Length,
7.	2	in feet
8.	1	Axles
9.	X	Check digit
10.	G	Year of manufacture (1986)
11.	M	Factory location: Meadville, PA
12.	2	Assigned
13.	0	by
14.	2	SAE
15.	0	Production
16.	0	Sequence
17.	1	

Sum of products is 252, divided by 11 equals a whole number and decimal of 22.90. Therefore check digit equals X.

This letter comes to you on Sales Marketing Enterprises, Inc. letterhead which will be the sales arm of this endeavor. If you have any questions, please contact me at (215)-3580699.

Sincerely,

J. B. Smith
J. B. Smith