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3 pgs

1-11-90

National Highway Traffic
Safety Administration
400 Seventh St. S.W.
Washington D.C. 20590

ORIGINAL

VIN Coordinator:

This Letter is to request your approval of our manufactures vehicle identifier number. It has been called to our attention that we have not been in conjunction with code. Please inspect the formula that we intend to use and let us know of any changes that need to be applied.

1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
4	3	2	_	_	_	_	_	_	_	_	_	_	_	_	_	_

Digits 1-2-3 This is the numbers issued by SAE
4 Code as to the type of trailer
5 Code as to the series
6-7 Length of trailer
8 Number of axles
9 Check digit
10 Model year (1990 = L)
11 Code to plant location
12>17 As we will build more than 500 units per year digits 12 through 17 will be sequential production number.

The following is the type and series codes that we intend to us with your approval.

	CODE	TYPE OF TRAILER
Digit 4	1	bumper pull
	2	low-boy gooseneck
	3	gooseneck
Digit 5	1	standard duty
	2	industrial duty
	3	super duty
	4	car hauler
	5	boat trailer
	6	enclosed trailer

Please inspect this and advise us of any changes or clarification that is needed.

Sincerely

Darrell Rogers

Darrell Rogers
Falcon TrailerWorks

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1-11-90

National Highway
Traffic Safety
Administration
400 Seventh St. S.W.
Washington D.C. 20590

Dear Mr. Shifflett

Thank you for bringing to our attention that our company is not in compliance with the Federal Motor Vehicle Safety Standards and regulations. Please be advised that we are taking the necessary action to remedy this situation at once.

In investigating this situation we have found that our company is not registered under the proper name. We are registered under the name of:

EAGLE TRAILER WORKS
PO BOX 130445
TYLER TEXAS 75713-0445

Please make what ever changes that are necessary to remedy this situation and change our name to:

FALCON TRAILERWORKS INC.
11912 F.M. 3311
TYLER TEXAS 75708

We have on this day phoned SAE and spoke to Mrs. Betty Schattauer. She ask that I send her a copy of this letter and she will make the proper changes in SAE's records.

Again thank you for calling this problem to our attention.

Sincerely

Darrell Rogers

Darrell Rogers
Falcon TrailerWorks

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MANUFACTURED BY

FALCON TRAILERWORKS INC.

TYLER, TEXAS (214) 877-2077

MFR,D _____ GVWR _____

VIN # _____

GAWR FRONT _____ REAR _____

TIRES FRONT _____ REAR _____

YEAR/MODEL _____ VEHICLE CLASS: TRAILER

THIS VEHICLE CONFORMS TO ALL APPLICABLE FEDERAL MOTOR VEHICLE STANDARDS IN EFFECT ON THE DATE OF MANUFACTURE SHOWN ABOVE.