

Fleetwood Enterprises, Inc.
 Travel Trailer Division
 3030 Myers Street, P.O. Box 7638
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B 3/3/94 pdg

ORIGINAL

FLEETWOOD®

September 20, 1993

Ms. Patti Gardner
 Attn: VIN Coordinator
 National Highway Traffic Safety Administration
 400 Seventh Street, NW
 Washington, D.C. 20590

2 pg.

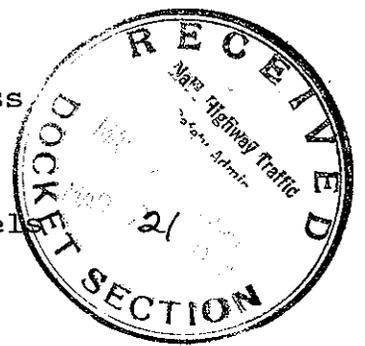
Subject: Change in VIN Number

Dear Sir/Madam:

01-22-N11B-5463

We find it necessary to change our method of VIN number assignment. On or about December 1, 1993, we will begin using a new VIN as follows:

<u>POSITION</u>	<u>IDENTIFIES</u>	<u>CHARACTER</u>	<u>DESIGNATES</u>
1	Country of Manufacture	1	United States
		2	Canada
2	Parent Corporation	E	Fleetwood Enterprises, Inc.
3	Product Family	A	Terry
		B	(open)
		C	Prowler
		D	Wilderness
		E	Avion
		F	Mallard
		G	Savanna
		H	Park models
		J	Caribou
		K	Elkhorn
4	Vehicle Type	L	(open)
		M	(open)
		1	Standard travel trailer
		2	(open)
		3	Special commercial coach
		4	Park trailer
		5	Fifth wheel travel trailer
6	Truck camper		
7	Utility trailer		
5	Model Designation	A through Z, except I, O, Q.	
6, 7	Overall Length	Approximate length, in feet, to correspond to model designation	



Example of complete model designation: Y33, L30, etc.

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<u>POSITION</u>	<u>IDENTIFIES</u>	<u>CHARACTER</u>	<u>DESIGNATES</u>
8	Number of axles	1 2 3	one axle two axles three axles
9	Check digit	(calculated)	
10	Model year of manufacture	ex: 1993 = P, 1994 = R, etc.	
11, 12	Plant of Manufacture	Fleetwood Plant number, ex: 14 = Winchester, VA	
13 - 17	Sequential five digit serial number	Will begin with 00001 and continue through 99999, then start over.	

Please note that the only changes from our current procedure involve the twelve characters assigned to our company at the third position. One product family names has been added, Mallard; one name previously submitted was not used, Esteem; and the Regal name has been dropped.

We expect to implement these changes with new product introduction in December 1994. I have discussed them with Ms. Sandi Kline at SAE and she has given preliminary approval.

Thank you for your cooperation and please call me if you have any questions.



Thomas S. Ross
Product Engineering Manager
Recreational Vehicle Group
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