

The H&H Trailer Co.

Route 3 Box 85

Clarinda Ia. 51632

B 3/3/94 pdg

01-22-N11B-5482

Dear sirs,

Enclosed please note our letter of intention to manufacture trailers at our Braddyville Ia. plant and an explanation of our VIN system on a separate sheet.

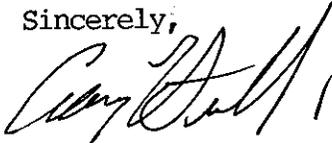
3 pp

I have enclosed two copies of each letter as well as two copies of our WMI code confirmation from the SAE.

If I have sent this to the wrong office, I apologize and request that YOU forward these letters to the proper parties.

Thank You for Your help.

Sincerely,



Craig Hull

712 582 3232

712 582 3509

ORIGINAL



001

VIN NUMBERING SYSTEM FOR H&H TRAILER COMPANY, ROUTE 3 BOX 85, CLARINDA IOWA

VIN IDENTIFIER AS SUPPLIED BY SAE IS4J6

4th and 5th digit codes are described below.

Utility standard.....U S

UTILITY TILTU T

HEAVY DUTY FLATBED.....F H

GOOSENECK TRAILER.....G H

FLATBED CAR TRAILER.....F C

6th and 7th digits are to inform total cargo bed length in feet.

8th digit will inform the number of load bearing axles on the trailer.

10th digit will denote B for our braddyville plant or C for our future Clarinda plant.

For instance, a 16' flatbed car trailer with 2 axles, manufactured at our Braddyville plant would have a 17 digit code like this,

4j6fc162 rb000001

If You have any other questions regarding our VIN numbering system, feel free to contact us at 712 582 3232 or 582 3509

Sincerely,



Craig Hull
H&H Trailer Co.

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400 COMMONWEALTH DRIVE, WARRENDALE, PA 15096-0001 U.S.A.
(412) 776-4841 FAX NO. (412) 776-5760

CABLE ADDRESS: SOCAUTOENG, PA
TELEX NO. 866355

August 27, 1993

Mr. Craig Hall
H & H Trailer Company
R.R. 3, Box 85
Clarinda, IA 51632

Dear Mr. Hall:

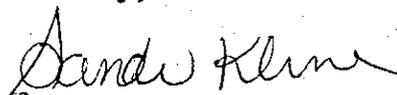
This letter confirms our telephone conversation of August 20, 1993 regarding the assignment of a World Manufacturer (Maker) Identifier (WMI) Code. As the agent of the NHTSA for the assignment of manufacturer identifiers pursuant to CFR 49 Part 565.5C Vehicle Identification Number (VIN), we hereby confirm the following code:

H & H Trailer Company
R.R. 3, Box 85
Clarinda, IA 51632
United States

4 J 6

Utility Trailers

Sincerely,


Sandi Kline
WMI Coordinator

/sk

Enclosure

cc: N. Clark
P. Gardner

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