

07-22-94/ps

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Dole
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April 27, 1994

ORIGINAL

Quality Trailer & RV's
2400 Quality Drive
Searcy, AR 72143
507-268-3463

01-22-N11B-5539

To Whom It May Concern:

Enclosed you will find a sample of a 17 digit VIN number.
4K5US122XRS000001 ✓

The first 3 characters assigned by SAE are World Manufacturer Identifier. The next character is the trailer type, U is for utility, then S is for standard type trailer. The next 2 characters tell what length the trailer is. The next digit is how many axles the trailer has. The next character is the check digit, which which you cannot get this digit until you have the rest of the characters. After the check digit comes the year manufactured code, 1994 will be R. The city the trailer was built in (Searcy) S. Since I am set up to manufacture over 500 units per year the last six digits will be for number of trailers built that year. Now I am ready to get my check digit. First I convert all alphabetic characters to numeric characters by using the alphabetic to numeric conversion table. Then I multiply the converted values by the appropriate multiplier to get my product, then add all product numbers to get sum of product, and divide sum of product by 11. This will give me a whole number and most cases a decimal. In the sample VIN number my decimal was .90, so my check digit will be X.

Yours Truly,

Gary Money
Gary Money

