

ORIGINAL

09-05-94

C.E. SMITH COMPANY, INC.

01-22-N11B

5668

March 25, 1994

National Highway Traffic Safety Administration
ATTN: VIN Coordinator
NRM-15, Rm 5307A
400 - 7th Street S.W.
Washington, DC 20590

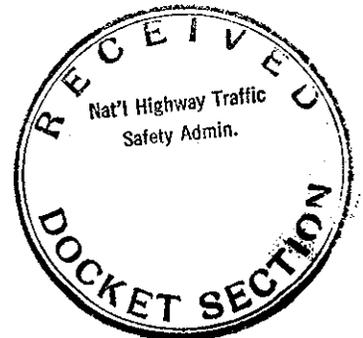
2p.

C. E. SMITH COMPANY, INC. will produce single axle boat and/or utility trailers with GVWR ranging from 700 - 1100# in "kit" form. Pursuant to CFR 49 Part 565, we submit the following VIN information:

Position 1, 2, 3	4 K F	= Assigned by SAE
Position 4 - type of trailer	B	= Boat Trailer Kit
	U	= Utility Trailer Kit
Position 5 - series	S	= 700# GVWR
	N	= 900# GVWR
	E	= 1100# GVWR
Position 6, 7 - bed length	05	= 5 ft. (actual bed length)
Position 8 - number of axles	1	= Single Axle
Position 9		Check digit calculated
Position 10 - model yr	R	= 1994 (according to chart)
Position 11 - mfg. location	G	= Greensboro, NC
Position 12, 13, 14 - number	100	= Production Number
Position 15, 16, 17 - sequence	001	= Production Sequence

Carl E. Smith

Carl E. Smith
President



C.E. SMITH COMPANY, INC.

01-22-NIB

7/26/94

FAX TRANSMITTAL TO: 703-759-5295

ATTN: PEGGY PROCTOR, VIN COORDINATOR
NATIONAL HIGHWAY TRAFFIC SAFETY ADMINISTRATION

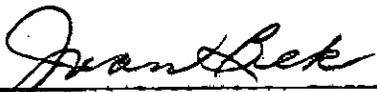
PER YOUR REQUEST, SEVERAL SAMPLE VIN NUMBERS LISTED BELOW WITH CHECK DIGIT

4KFBS041ORG100001 ✓

4KFBNO415RG100101 ✓

4KFBE041XRG100126 ✓

PLEASE LET ME KNOW IMMEDIATELY IF THERE IS A PROBLEM. THANK YOU


JOAN BEK
MARKETING COORDINATOR
FAX 910-273-0570

2