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10-05-94



**NEAL  
MANUFACTURING  
COMPANY, INC.**

3807 Carrollton-Villa Rica Hwy.  
Villa Rica, GA 30180  
TOLL FREE 1-800-241-4411  
Ga Residents (404) 832-1192

August 8, 1994

01-22-N11B-5731

Need samples VIN called 9/20 ✓

ADMINISTRATION  
National Highway Traffic Safety Administration  
ATTENTION: V.I.N. Coordinator, NEF-01 Room 5321  
400 7th Street S.W.  
Washington, DC 20590  
REF. NEF-32GSH/IR 1496

5p ORIGINAL

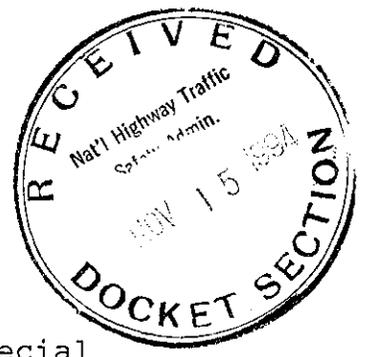
As required per your letter reference the above reference number; we are supplying the following information describing the codes contained in the V.I.N. scheme which will be using to identify our vehicles (trailers).

1. See attached for layout of our certification label we will be using pending your approval.
2. V.I.N. scheme is as follows:
  - A. Position 1,2,3 W.M.I. as confirmed by S.A.E. will be 1N9
  - B. Position 4 machine model will be the alphanumeric A thru Z as required as per the following:
 

A	ESSP 550 Trailer	GVWR Class A
B	Essp 280 Trailer	GVWR Class A
C	Essp 760 Trailer	GVWR Class B
D	HT 540 Trailer	GVWR Class A
E	HT 270 Trailer	GVWR Class A
F	HT 200 Trailer	GVWR Class A
G	350T Trailer	GVWR Class A
H	210T Trailer	GVWR Class A
I	DP 200 Trailer	GVWR Class A
J	SMT 550 Trailer	GVWR Class A
K	thru Z Undesignated at Current Date	
  - C. Position 5, Series/Body Type  
Designation S - standard P - Special
  - D. Position 6 & 7, length of trailer, will be as per each model:
 

EX 6'-0	Position = 0	Position 7 = 6
EX 6'-6	Position = 0	Position 7 = 7

 All machine lengths will be rounded up to the next nearest foot.
  - E. Position 8, Number of axles, will be either 1 for 1 axle or 2 for 2 axles
  - F. Position 9, Check sum number
  - G. Position 10 will be appropriate year code, as designated in part 565-3



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- H. Position 12, 13, & 14 as assigned by S.A.E.
  - Position 12 = 1
  - Position 13 = 1
  - Position 14 = 6
- I. Position 15, 16, 17 Product process number will vary.  
These numbers will be our unit production numbers. These will be 0 thru 9 only. Nonalphanumeric.

- 3. See attached for confirmation from S.A.E. for W.M.I. codes per CFR 49 Part 565.5C.
- 4. Enclosed is information furnished to purchasers as required by 49CFR575.6 (a) (2) (i).

Should there be any other questions please contact us as soon as possible.

Sincerely,



Maury L. Bagwell  
Vice President of Engineering

CC: Robert P. Hell Muth  
Director  
Office of Vehicle Safety Compliance  
400 Seventh Street S.W.  
Washington, DC 20590

NEAL MANUFACTURING CO., INC.  
3807 CARROLLTON HWY  
VILLA RICA, GA. 30180

Date: 9-21-1994

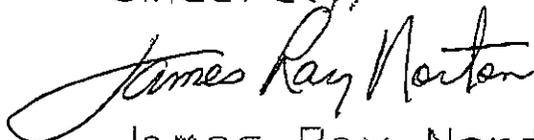
Attn: Penelope Johnson

As your request, per Part 566,  
here is a sample of our VIN number.

1	N	9	A	S	1	2	2	4	R	V	1	1	6	6	4	4
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Also, per your request, our State of  
Incorporation is Georgia, Nov. 11, 1977  
If we need to do anything else,  
please let me know.

Sincerely,



James Ray Norton

MFG. BY

NEAL MANUFACTURING CO., INC.  
VILLA RICA, GEORGIA

DATE

MODEL

VIN

GVWR

GVWR MAXIMUM WITH MINIMUM SIZE TIRES - RIMS SHOWN BELOW

ALL AXLES

WITH

RIMS

TIRES AT

P.S.I. COLD, SINGLE

THIS VEHICLE CONFORMS TO ALL APPLICABLE FEDERAL  
MOTOR VEHICLE SAFETY STANDARDS ON THE DATE OF  
MANUFACTURE SHOWN ABOVE.

400 COMMONWEALTH DRIVE, WARRENDALE, PA 15096-0001 U.S.A.  
(412) 776-4841 FAX NO. (412) 776-5760

CABLE ADDRESS: SOCAUTOENG, PA  
TELEX NO. 866-355

*Received  
July 28<sup>th</sup> 1994*

July 26, 1994

Ray Norton  
Neal Manufacturing, Inc.  
3807 Carrollton Highway  
Villa Rica, GA 30180

Dear Mr. Norton:

This letter confirms our telephone conversation of July 26, 1994 regarding the assignment of a World Manufacturer (Maker) Identifier (WMI) Code. As the agent of the NHTSA for the assignment of manufacturer identifiers pursuant to CFR 49 Part 565.5C Vehicle Identification Number (VIN), we hereby confirm the following code:

Neal Manufacturing, Inc.  
3807 Carrollton Highway  
Villa Rica, GA 30180  
United States

1 N 9 with the 12, 13, and 14th,  
characters of the WMI Code  
to be 1 1 6

Trailers

Sincerely,

*Cathy Bouds*

Cathy Bouds  
WMI Coordinator

CD:yms

Enclosure

cc: P. Johnson  
M. Nantais

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