

Print 5/3/95

07-20-95

COBRA INDUSTRIES, INC.

2766 EAST COLLEGE AVENUE • P.O. BOX 124, GOSHEN, INDIANA 46527 • (219) 534-1418 • FAX (219) 533-2965

01-22-N11B-5,873

Administrator, National Highway Traffic
Safety Administration
400 Seventh St., SW.
Washington, D.C. 20590
Attention: Vin Coordinator.
5/31/95
Dear Sir,

2p

Cobra Industries, Inc. 3010 College Ave. , Goshen, In 46527 which also owns Rockwood Inc..
We had previously notified N.H.T.S.A. that we were modifying our V.I.N. to consolidate and simplify our numbers. In the process of computerizing the numbers we ran into a problem of duplication between product lines. we have changed the 5th and 6th character to indicate a product line as a body style instead of a floor plan design. This will relieve the confusion and simplify our assignment of the numbers. The change will become effective on all orders dated June 1,1996 placed in the schedule for production.

The assignments will be as follows:

CODE = 1 C A
CHARACTER = 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17

CHARACTER POSITION	CODE CHARACTER	CODE MEANING
1	1	AMERICAN MFG.
2 & 3	C A R W	COBRA, INDUSTRIES, INC. ROCKWOOD
4	T F C S	TRAVEL TRAILER FIFTH WHEEL TENT CAMPER SLIDE IN TRUCK CAMPER
5 & 6	CA CO FM FS LU LW PR QR SA SG SI SL SM	CARDINAL TOWABLES CORSICA TOWABLES FREEDOM CAMPING TRAILER FLAGSTAFF CAMPING TRAILER LUMINA TOWABLES LIMITED BASEMENT WIDE BODY CLASS C PREMIER CAMPING TRAILER QUAILRIDGE PARK MODEL TRAILERS SANDPIPER TOWABLES SIGNATURE CAMPING TRAILER SIERRA TOWABLES SANDPIPER LTD TOWABLES SALEM TOWABLES

001

ST	SENTINAL PARK MODEL TRAILER
SP	SPINNAKER TOWABLES
SU	SUMMIT PARK MODEL TRAILER
SR	SUNRISE TOWABLES
WD	WILDWOOD TOWABLES

7

UNIT LENGTH ALL TOWABLES

A=25' G=31' N=37' V=20'
 B=26' H=32' P=38' W=21'
 C=27' J=33' R=39' X=22'
 D=28' K=34' S=40' Y=23'
 E=29' L=35' T=18' Z=24'
 F=30' M=36' U=19'
 0=10' 1=11' 2=12' 3=13'
 4=14' 5=15' 6=16' 7=17'

8

AXLE CONFIGURATION

1=1 AXLE, 2= 2 AXLES, 3= 3 AXLES, 4= 4 AXLES

9

IS A CALCULATED CHECK DIGIT

10

MODEL YEAR

11

ALPHA character NOTING PLANT LOCATION

A= LOGAN STREET	H=201 W. ELM
B= LINCOLNWAY PLANT	J=2731 OAKLAND
C= CALIFORNIA PLANT	K=51788 SR 19
D= 2780 COLLEGE AVE.	L=201 W. ELM (SALEM)
E=475 STUERY AVE.	M=3010 COLLEGE AVE.
F=65275 ELDRS DR.	N=23925 REEDY DR.
G=2801 OAKLAND	

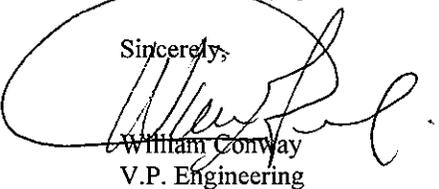
12 TO 17

000100

UNIT NUMBER

If there are any questions or comments please contact William Conway (219)537 1263.

Sincerely,



William Conway
 V.P. Engineering

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