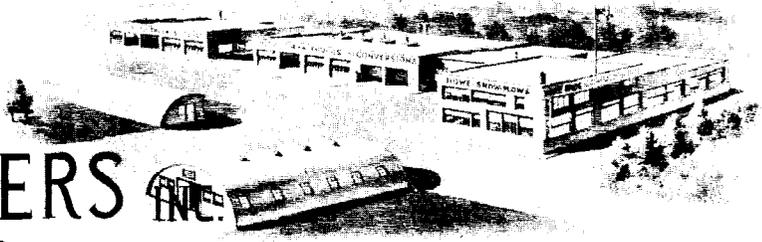


*Standard and Custom Built Trucks
and Truck Equipment*

AREA CODE (518) 279-3421



HOWE BROTHERS INC.

~~XXXXXXXXXX~~ TROY, NEW YORK 12180

MAIN PLANT AND WAREHOUSE

16 Sweetmilk Creek Road
PIONEERS IN FOUR WHEEL DRIVES • HOWE-COLEMAN FRONT WHEEL DRIVES FOR ALL MAKES OF TRUCKS
HANSON TRUCKS AND CRAWLER SHOVELS • SNOW PLOWS

U.S. DOT, NHTSA
1200 New Jersey Avenue
SE W43-488
Washington, D.C. 20590

ATTN: VIN Coordinator

REVISED VIN SCHEME FOR 2010 MODEL TRAILERS (Under 500 units/yr)

First three numbers assigned = LH9

Fourth digit will be make and type of trailer:

- 1 = Howe Dump Trailer
- 2 = Howe Utility trailer
- 3 = Howe Equipment trailer
- 4 = Howe Tilt bed trailer
- 5 = Howe Stock trailer

Fifth digit will be series:

- 1 = 1st Series
- 2 = 2nd Series
- 3 = 3rd Series
- 4 = 4th Series
- 5 = 5th Series

Sixth digit will be type of attachment:

- 1 = Bumper pull
- 2 = Gooseneck

Seventh digit will be length of deck or body:

| | | |
|---------|---------|---------|
| A = 8' | J = 16' | T = 24' |
| B = 9' | K = 17' | V = 26' |
| C = 10' | L = 18' | W = 28' |
| D = 11' | M = 19' | X = 30' |
| E = 12' | N = 20' | Y = 32' |
| F = 13' | P = 21' | Z = 34' |
| G = 14' | R = 22' | |
| H = 15' | S = 23' | |

Eighth digit is number of axles:

- 1 = 1 axle
- 2 = 2 axles
- 3 = 3 axles

Ninth digit is the check digit

Tenth digit is the model year

Eleventh digit is the plant of manufacturer:

0 = Rte. 7, Troy, New York

Twelfth, Thirteenth, Fourteenth digit are assigned: 1, 9, 4

Fifteenth, Sixteenth, Seventeenth digit represent sequentially produced trailers

- 001 thru 499