



**FLOE INTERNATIONAL, INC.**

48473 STATE HIGHWAY 65  
MCGREGOR, MINNESOTA 55760-9514  
Local Phone: 218/ 426-3563  
Local Fax: 218/ 426-4355  
www.floeintl.com

July 2, 2001

National Highway Traffic Safety Administration  
Attention: VIN Coordinator, NRM-15, Room 5307A  
400 - 7<sup>th</sup> Street S.W.  
Washington, DC 20590

Dear VIN Coordinator:

This letter is to describe the codes contained in our new VIN scheme, in accordance with 49 CFR part 565, for the trailers we manufacture.

**Section One:**

<u>VIN Position</u>	=	<u>Code</u>
1		4
2		L
3		4

WMI code assigned by SAE/Warrendale, PA

**Section Two:**

<u>VIN Position</u>	<u>Code</u>
4 - Type of Trailer	T = Utility with tilt bed R = Utility with ramp V = Utility v-front with tilt bed X = Utility with tilt bed (OPP) E = Enclosed Utility B = Boat C = Custom Heavy Duty Utility
5 - Series or Body Type	1 = Pro 96" wide 2 = Pro 102" wide 3 = Pro 54" wide 4 = 60" - 70" wide 5 = 71" - 80" wide

<u>VIN Position</u>	<u>Code</u>
6 & 7 – Length of Trailer	08 = 08 feet
	09 = 09 feet
	10 = 10 feet
	12 = 12 feet
	14 = 14 feet
	16 = 16 feet
	18 = 18 feet
	20 = 20 feet
	22 = 22 feet
	26 = 26 feet
	28 = 28 feet

<u>VIN Position</u>	<u>Code</u>
8 – Number of Axles	1 = Single axle
	2 = Tandem axle
	3 = Tri axle

**Section Three:**

VIN Position 9 - Check digit as specified in 49 CFR part 565.4

**Section Four:**

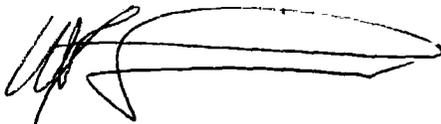
VIN Position 10 - Model year as specified in 49 CFR part 565.4

<u>VIN Position</u>	<u>Code</u>
11 – Plant of Manufacture	M = McGregor, MN
	H = Hoyt Lakes, MN

VIN Positions 12 through 17 - Sequential production number assigned by Floe International, Inc. at date of manufacture.

If you should have any further questions on our designations, please contact the undersigned.

Sincerely,



Bill Fournier  
Chief Financial Officer

# **FLOE**

**INTERNATIONAL, INC.**

207 65 North, LG 4, Box 191  
McGregor, MN 55760-9514

*Manufacturers of High Technology  
Aluminum Products*

SNOWMOBILE & UTILITY TRAILERS  
ROLL-IN MODULAR TRAILER ENCLOSURES  
HYD. ELEC. & MANUAL DOCK SYSTEMS  
PERSONAL WATERCRAFT LIFT SYSTEMS  
ATV & MOTORCYCLE LOADING RAMPS

*When it comes to your valuable recreation time*

**Don't Settle for Second Best.  
GO WITH THE FLOE**

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**Washington, DC 20590**

