

ORG 8596

| VIN Position | Requirement                      | Code        | Description                                                                                                     |
|--------------|----------------------------------|-------------|-----------------------------------------------------------------------------------------------------------------|
| 1-3          | WMI                              | 538         | Zero Motorcycles Inc.                                                                                           |
| 4            | TYPE                             | S           | Z1 - S/DS Platform                                                                                              |
|              |                                  | X           | Z2 - X/MX Platform                                                                                              |
| 5-6          | Model (Line/Variant/Version)     | M2          | 11 MY M2 - S                                                                                                    |
|              |                                  | D2          | 11 MY D2 - DS                                                                                                   |
|              |                                  | X1          | 11 MY X1 - XD                                                                                                   |
|              |                                  | E1          | 11 MY E1 - MXD                                                                                                  |
|              |                                  | U1          | 11 MY U1 - XU                                                                                                   |
|              |                                  | C1          | 11 MY C1 - XU-LSM Canada only                                                                                   |
|              |                                  | L1          | 11 MY L1 - XU-M Europe only                                                                                     |
|              |                                  | M3          | 12 MY M3 - S                                                                                                    |
|              |                                  | D3          | 12 MY D3 - DS and DS Police                                                                                     |
|              |                                  | X2          | 12 MY X2 - X                                                                                                    |
|              |                                  | U2          | 12 MY U2 - XU                                                                                                   |
|              |                                  | C2          | 12 MY C2 - XU-LSM Canada only                                                                                   |
|              |                                  | L2          | 12 MY L2 - XU-M Europe only                                                                                     |
|              |                                  | M4          | 13 MY M4 - S                                                                                                    |
|              |                                  | D4          | 13 MY D4 - DS and DS Police                                                                                     |
|              |                                  | X3          | 13 MY X3 - FX                                                                                                   |
|              |                                  | U3          | 13 MY U3 - XU                                                                                                   |
| 7-8          | Engine Type/Net Brake Horsepower | A1          | Electric Motor Type A/ 9 kW (12.1 HP) - 11MY MXD, S, DS; 12MY X                                                 |
|              |                                  | M0          | Electric Motor Type M/ 4.1 kW (5.5 HP) - 12MY XU-LSM                                                            |
|              |                                  | M1          | Electric Motor Type M/ 4.7 kW (6.3 HP) - 11MY XD, XU                                                            |
|              |                                  | M2          | Electric Motor Type M/ 5.2 kW (7.0 HP) - 12MY XU                                                                |
|              |                                  | M3          | Electric Motor Type M/ 9.1 kW (12.2 HP) - 12MY S, DS                                                            |
|              |                                  | Z1          | Electric Motor Type Z/ 13 kW (17 HP) 13MY XU, FX                                                                |
|              |                                  | Z2          | Electric Motor Type Z/ 16 kW (22 HP) - 13MY S, DS                                                               |
| 9            | Check Digit                      | #           | Calculated (ref. 49 CFR Part 565)                                                                               |
| 10           | Model Year                       | B           | 2011                                                                                                            |
|              |                                  | C           | 2012                                                                                                            |
|              |                                  | D           | 2013                                                                                                            |
| 11           | Plant Location                   | C           | Scotts Valley, CA USA                                                                                           |
| 12           | Model                            | A           | S (11-13 MY)                                                                                                    |
|              |                                  | B           | DS (11-13 MY)                                                                                                   |
|              |                                  | C           | XD/X/FX (11-13 MY)                                                                                              |
|              |                                  | D           | MXD (11 MY)                                                                                                     |
|              |                                  | E           | XU (11-13 MY)                                                                                                   |
|              |                                  | F           | XU LSM (11-12 MY)                                                                                               |
| 13-17        | Sequential Production            | 00001-99999 | 11-12 MY: 5-digit sequential / unique # for each model / year                                                   |
|              |                                  | 00001-99999 | 13MY: 5-digit sequential for cumulative ZMC production (both on and off-road) since the founding of the company |